

# Mongolian *Capability Statement*



JDA Applus Velosi (previously John Davidson & Associates) is a recognised leader in recruitment and human resources consulting, specialising in the mining, oil & gas, engineering & construction and manufacturing sectors.

## About JDA Applus Velosi

Founded in 1990 and supported by offices in Australia, South Africa, Papua New Guinea and Indonesia, the JDA Applus Velosi group has established a strong market presence by successfully implementing recruitment campaigns for major resources projects throughout 71 countries.

We are known for our ability to locate difficult-to-find people. Our dedicated team of account managers and recruiters achieve excellent results, boasting a wealth of experience in the mining and resources sectors and the trades and industrial area. With these industry specific backgrounds they are well placed to understand client needs and develop a comprehensive range of human resources solutions.

JDA Applus Velosi employs more than 100 staff, has secured numerous long-term contracts and built quality relationships with many of the world's most recognised resources companies, both large and small. The team at JDA Applus Velosi recognises that successfully matching candidates and clients is integral to the success of our business.

## Our services

- staff appointments
- executive search
- contract recruitment
- trades and industrial on-hire
- psychometric assessment
- HR consulting
- travel, work visas and logistics
- payroll bureau outsourcing

## What is the JDA Applus Velosi difference?

- the cornerstone of our business is our expert staff and unique international database of more than 500,000 potential candidates
- we view our clients as business partners, working alongside them to achieve exceptional results
- we pride ourselves on our proactive search techniques
- we actively foster strategic alliances with other organisations, enhancing the service we are able to provide in this keen global environment
- we are able to offer our candidates as contractors or as staff appointments on your payroll

## JDA Applus Velosi in Mongolia

JDA Applus Velosi has been delivering recruitment solutions to the Mongolian resources sector since 2006 when John Davidson & Associates Pty Ltd (JDA) first began to service the market.

Today we enjoy established relationships with some of the industry's most recognised company names and we have made successful placements to businesses and organizations from diverse industries throughout the country, including Banking, Finance, Real Estate, Mining, Retail, Construction, Legal, IT and International NGOs.

## Merger marks new era

JDA, now known as JDA Applus Velosi (JDAAV), recently increased its global footprint in the recruitment sector through a merger with the Applus Velosi group.

Applus Velosi – an innovator in the provision of inspection, quality assurance, certification and testing services to the oil & gas sector – provides the JDA group with exciting new opportunities to reinforce its core business strengths and provide seamless workplace management solutions in diverse locations.

Applus Velosi boasts 67 offices in 36 countries, spanning the USA, the UK, Malaysia, South Africa and the UAE. The merger will further enhance our reputation for quality service and strong client relationships, giving us greater scope to meet workforce requirements all over the globe.





JDA Applus Velosi account managers and consultants are focused on supplying you with reliable, high quality personnel. To achieve this commitment to excellence, JDA Applus Velosi employs staff with a wide range of technical, trade or industrial backgrounds and personal off-shore experience, ensuring an extensive knowledge of the resources sector, both domestically and internationally.

### Knowledge base

Our database has access to more than 450,000 potential candidates worldwide, unrivalled in the recruitment industry.

### Client partnerships

We go the extra mile and treat our clients as partners. To ensure a successful business relationship and achieve the positive outcomes our clients expect, we collaborate closely with them.

### Industry expertise

Our highly qualified business development managers and consultants know our clients' business requirements through firsthand industry experience.

### Proactive approach

We are known for our ability to locate difficult-to-find people with our proactive search techniques.

### Strategic alliances

Our organisation actively fosters strategic alliances with other organisations, giving it a valuable edge in the competitive global environment.

### Travel, work visas and logistics

JDA Applus Velosi is able to help clients mobilise personnel to Mongolia by facilitating and coordinating travel arrangements and work visas. Ensuring personnel have the correct documentation prior to departure will avoid costly delays.

### Payroll bureau outsourcing

JDA Applus Velosi's payroll bureau outsourcing service relieves clients of the burden of managing company payroll in-house. For a reasonable fee, JDA Applus Velosi will ensure employees are paid correctly and on time. This service includes the payment of government taxes, fees, levies and superannuation (if applicable).

## Recent Performance in Mongolia

JDA Applus Velosi has been recruiting in Mongolia since 2006. Successful placements include:

Position	Industry
Information Security Officer	Banking
Legal Advisor	Legal
Head of Corporate Banking	Banking
Corporate Account Manager	Insurance
HSE Manager	Mining
Market Analyst	Private Equity
Contracts Manager	Mining
IT Manager	Information Technology
Director Human Resources & HSE	Mining
Sales Executive	Retail
CEO / Head of Marketing Department	Telecommunication
Microsoft Dynamics AX Administrator	Mining
Process Engineer	Mining
Construction Site Engineer	Construction
Real Estate Market Specialist	Private Equity
Senior Audit Manager	Accounting
Business Development Manager	Information Technology
Director of Operation	International NGO
Property Manager	Real Estate
Carpenter	Construction
Administration Director	Engineering
Project Manager	Production
Chief Financial Officer	Retail



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